

Partnering Philosophy



EPOSability considers partnering and developing long term relationship with clients; to be a cornerstone of its business. EPOSability considers itself an extension of the client during project and service delivery.

EPOSability understands the essentials and benefits of effective partnering to be:

- Development of a relationship with the client based on trust
- Responding in a timely, flexible and proactive manner to the needs of the client
- Identifying and maximising opportunities for innovation that provides client benefit
- Ongoing feedback, review and improvement of services and technical solutions

EPOSability believes this approach is vital on all of our projects and services agreements. This approach instils in our clients the confidence to invest in projects, with EPOSability taken onboard as a partner. EPOSability believes that this will see best value solutions and transparency in relation to pricing certainty.

A handwritten signature in black ink, appearing to read 'Robert Francis', is positioned above a dotted line.

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Robert Francis

EPOSability - Managing Director

January 2010



EPOSability

MANAGING YOUR EPOS SOLUTIONS